## Message Text

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TAGS: BEXP, RO

SUBJECT: DRAFT PROPOSED AGENDA FOURTH SESSION JOINT AMERICAN-ROMANIAN ECONOMIC COMMISSION NOVEMBER 2 AND 3, 1977, WASHINGTON, D.C.

1. INTERAGENCY DISCUSSION OF AGENDA IS SCHEDULED FOR AUGUST 16. WASHINGTON AGENCIES WOULD APPRECIATE RECEIVING BY THAT DATE EMBASSY'S COMMENTS AND ANY SUGGESTIONS REGARDING THE ADDITION, ELIMINATION, OR STREAMLINING OF AGENDA ITEMS, IN LIGHT OF THE DISCUSSION AND RESULTS OF THE THIRD SESSION. AFTER INTERAGENCY AGREEMENT, COMMERCE WILL TRANSMIT FINAL U.S. PROPOSED AGENDA TO EMBASSY FOR TRANSMITTAL TO GOR OFFICIALS; PROPOSED AGENDA WILL ALSO BE SUBMITTED TO GOR OFFICIALS HERE.

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- 2. PROPOSED DRAFT AGENDA
- I. TRADE AND COOPERATION

A. PROJECTS, PROBLEMS AND PROSPECTS FOR INCREASED TRADE AND COOPERATION

- 1. MACHINE BUILDING, INCLUDING ELECTRONICS
- 2. CHEMICAL/PETROCHEMICAL
- 3. METALLURGY
- 4. ENERGY
- 5. LIGHT INDUSTRY
- 6. AGRICULTURE (GRAIN/EQUIPMENT)
- B. ECONOMIC, INDUSTRIAL AND TECHNICAL COOPERATION
- 1. ROMANIAN CONCEPTS OF COOPERATION
- 2. THIRD COUNTRY COOPERATION
- 3. JOINT VENTURES
- 4. OTHER FEASIBLE FORMS OF COOPERATION
- C. JOINT CONSULTATIVE WORKING GROUPS AND GOVERNMENT-TO-

GOVERNMENT WORKING GROUPS

- 1. THIRD COUNTRY COOPERATION
- 2. ELECTRONICS
- 3. AGRICULTURE
- D. DEVELOPMENT OF TRADE RELATIONS
- 1. MFN WAIVER EXTENSION
- 2. PROMOTION OF U.S.-ROMANIAN TRADE
- 3. EXPORT LICENSING MATTERS
- 4. U.S. ADMINISTRATION OF REGULATIONS ON CERTAIN IMPORT

CONSTRAINTS

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- 5. ROMANIAN DECREE 223 AND PROPERTY CLAIMS--EFFECT ON TRADE RELATIONS
- II. BUSINESS FACILITATION
- A. EXCHANGE OF ECONOMIC INFORMATION
- B. BUCHAREST INTERNATIONAL TRADE CENTER
- C. BUSINESS PRACTICES AND FACILITIES
- 1. FACILITIES AND SERVICES OFFERED FOREIGN COMMERCIAL

PERSONNEL AND OPERATIONS AND CRITERIA FOR ESTABLISHING

COMMERCIAL REPRESENTATION

- 2. ROMANIAN PERSONNEL WORKING FOR FOREIGN FIRMS
- 3. NEGOTIATION OF COMMERCIAL TRANSACTIONS
- 4. ACCESS TO END-USERS
- 5. CONTRACT FULFILLMENT
- III. FINANCIAL MATTERS
- A. EXIMBANK FINANCING AND ISSUES
- B. CCC CREDITS
- IV. MARCH 1977 EARTHQUAKE

## V. FUTURE ACTIVITIES OF THE COMMISSION

3. WASHINGTON AGENCIES WOULD ALSO APPRECIATE EMBASSY'S VIEWS ON THE MERITS OF NEGOTIATING AGREED MINUTES.
BECAUSE THE ROMANIANS USUALLY DESIRE A LENGTHY AGENDA WHICH MUST THEN BE REFLECTED IN THE MINUTES; AND DESPITE THE FACT THAT NEITHER SIDE HAS A MANDATE FOR CONCESSIONS ON MOST OF THE ISSUES DISCUSSED, THE NEGOTIATIONS EACH YEAR BECOME COMPARABLE TO THOSE FOR A NEW BILATERAL AGREEMENT. IF THE EMBASSY CONCURS, WE COULD SUGGEST TO GOR THAT THE MINUTES DO NOT SEEM TO HAVE MUCH PRACTICAL VALUE AND TEND TO INHIBIT A FRANK AND FRUITFUL EXCHANGE OF VIEWS BETWEEN WORKING-LEVEL OFFICIALS. WE WOULD PROPOSE SUBSTITUTING LIMITED OFFICIAL USE

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A BRIEF, PUBLIC COMMUNIQUE; EACH SIDE WOULD KEEP ITS OWN NOTES OF THE DISCUSSION. IF GOR DOES NOT AGREE, OUR PROPOSAL MIGHT AT LEAST HELP REDUCE ROMANIAN PRESSURE TO INCLUDE ALL THEIR WILDEST DREAMS IN THE MINUTES. CHRISTOPHER

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